

Welcome to the 2021 Post Leaders Workshop!

Tuesday, August 10, 2021

Thanks to our PLW sponsors:

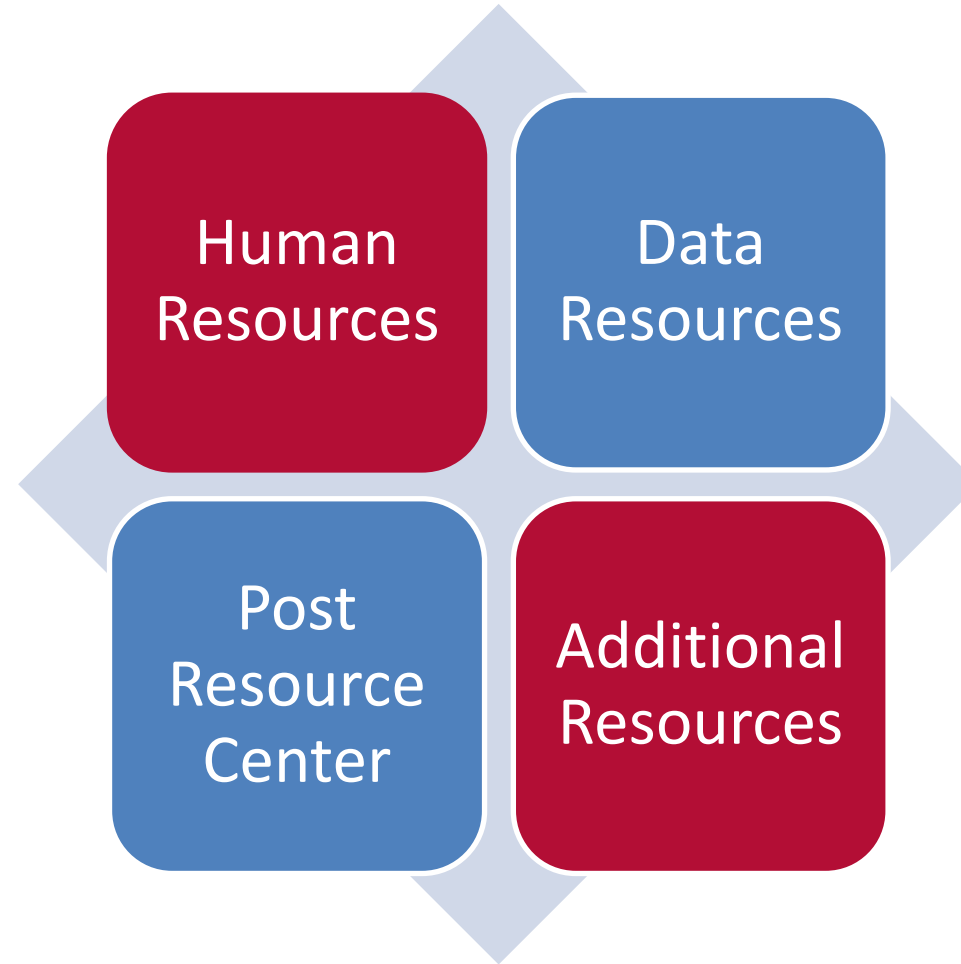


Understanding Post Resources

Ann McLeod, Director, Meetings, Membership and Business Development

Jill Murphy, Membership and Post Operations Senior Manager

Today's Topics



Poll #1

Have you ever
asked another
member for
help?

Yes

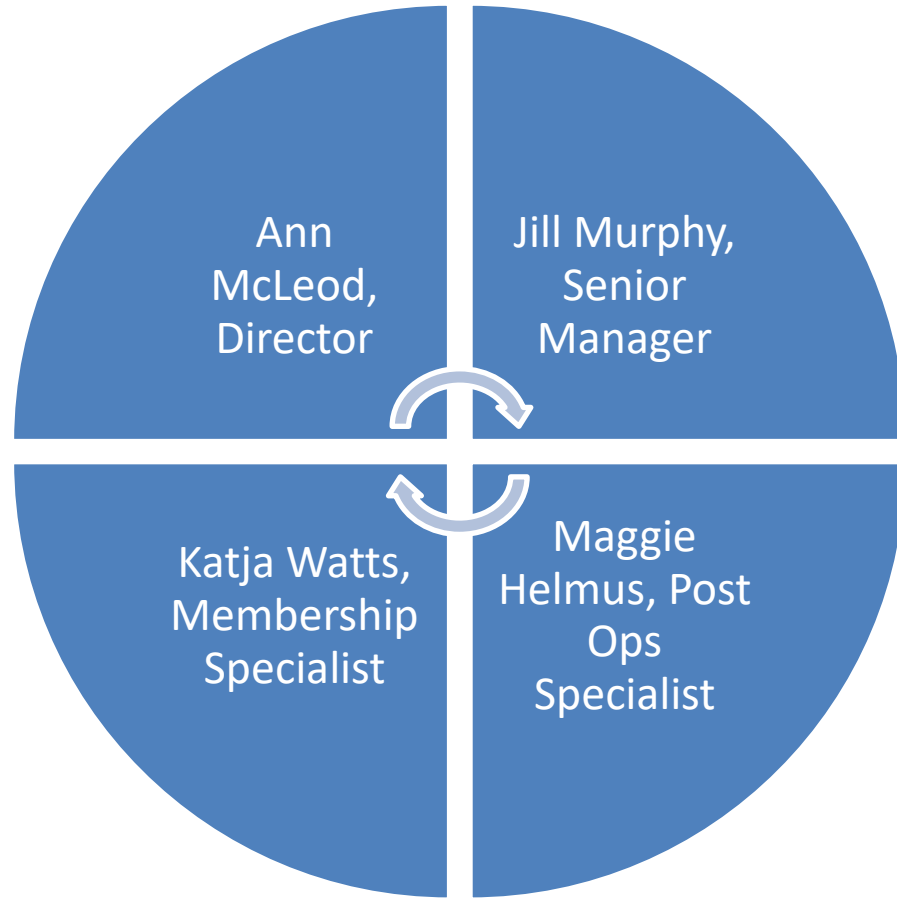
No

Human Resources = SAME's Greatest Asset!

- Post Members
 - The “10 minute volunteer”
- COIs – Communities of Interest
 - Topics, Speakers, Technical Expertise
- Regional Vice Presidents
 - Sources of information, support & recognition
- National Leadership Team
 - Invite to Post BOD meetings, events & activities
- SAME National Office Staff



Membership & Post Ops Team



Time for Your Questions! Next up COIs

Submit them via the Q&A tab!



Poll #2

How
many
COIs are
there?

20

17

15

12

Communities of Interest

1. Architectural Practice
2. Environmental
3. Energy
4. Facility Asset Management
5. International
6. Joint Engineer Contingency Operations
7. Resilience
8. Enlisted
9. Small Business
10. Young Professional
11. Camps
12. College Outreach
13. Leader Development
14. STEM
15. Membership

Poll #3

Has your Post
used a COI as
a resource?

Yes

No

Time for Your Questions! Next up Data Resources

Submit them via the Q&A tab!

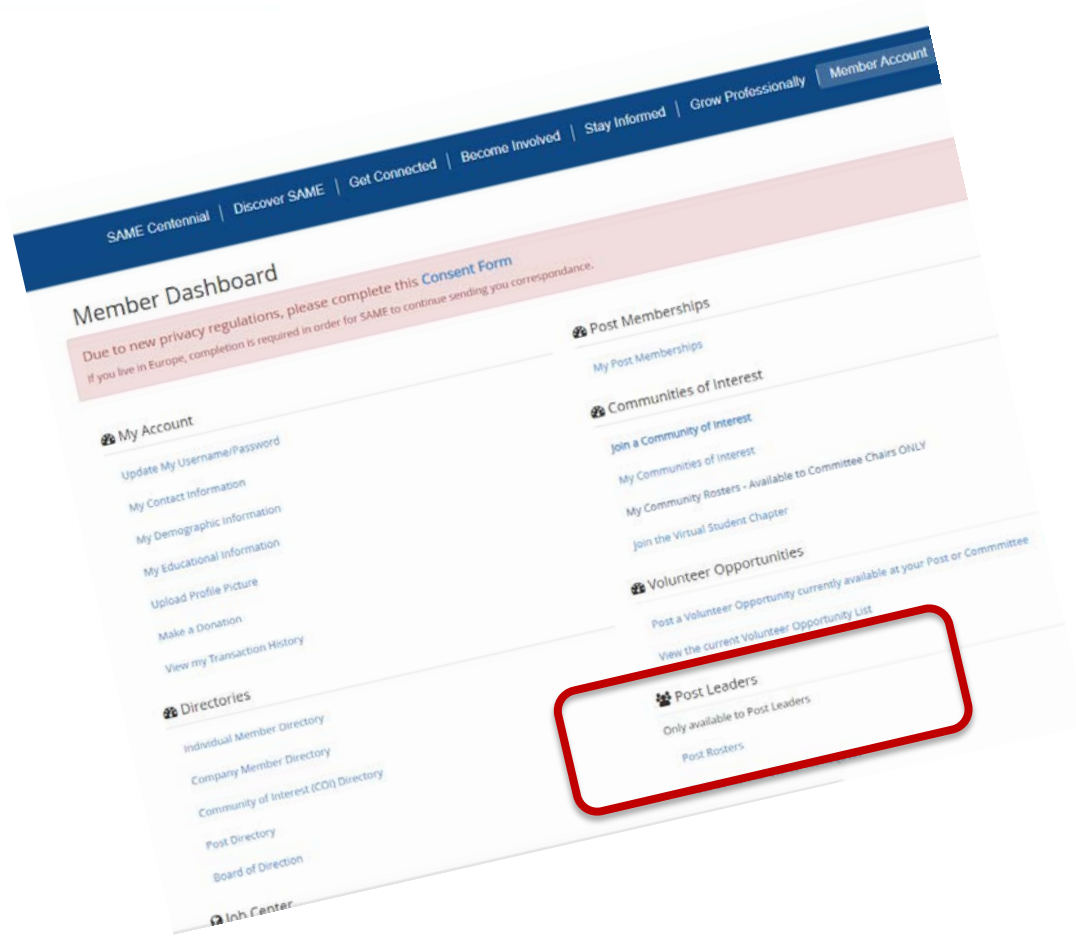


Post Membership Reports

Online Directories

Streamers

Data Resources



Philadelphia Post

Post Officers

Position	Name	Contact
Secretary	Rocco Romagnoli Philadelphia Post - SAME	rocco.p.romagnoli@usace.army.mil
President	Jerald Jones	jerryjones1975@verizon.net
Treasurer	James Romig CDM Smith	romigjm@cdmsmith.com
Centennial Post POC	Karen Buniak TTI Environmental, Inc.	karenb@ttienv.com
Small Business Liaison	Wendy Parker Wood	wendy.parker@woodplc.com
Camp POC	Harry Brown Miami Technology Solutions (MTS)	hbrown@mn-e.com
Young Member POC	James Blake OBG	james.blake@obg.com
Web Administrator	Gordon Araujo UGI Utilities, Inc.	garaujo@ugi.com
Post Fellow POC	Amy D'Alonzo-Basehoar KOMAN Holdings, LLC	abasehoar@komanholdings.com
Scholarship POC	George Cressman Urban Engineers, Inc.	cressmanjr@live.com
STEM POC	Michael Hansen Verina Consulting Group, LLC	mhansen@vcg-llc.com
Advisor	Jill Murphy Society of American Military Engineers	jmurphy@same.org
IM/SM POC	Kierston Koory ENTACT, LLC	kkoory@gmail.com
1st Vice President	Anthony DePasquale S.T. Hudson Engineers	adepasquale@sthe.com

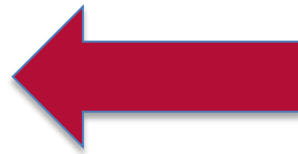
[Additional Post Information](#)

Rosters = Invaluable

- **Post Rosters are for SAME-business use ONLY. They are not to be distributed, sold or used in any way other than to communicate with Post members about Post business.**
- Depending on your browser, the download will ask if you wish to save or open. It is always better to save, then open.
- Rosters may download as .csv files, depending on your Browser. To open them in MS EXCEL, you need to make sure you are looking at All Files and not just .xls files.
- The Individual Member download will give you **all** the CURRENT, ACTIVE members - company and agency representatives **as well as** individual members. Students are not included on this list.
- There are now FOUR columns for join and term dates. The SAME_Join and SAME-Term columns are for the SAME membership. The Post_Join and Post_Term are for the Post membership.
- From now on, when a member joins a Post, the Post join date will be the date that they join the Post. And when a member leaves a Post, the Post term date will be the date that they leave the Post. We have not been able to track that in the past.
- The email list is to use for Post communications. Anyone who asked not to be contacted in accordance with GDPR is not on this list. This list was created to make emails easier for Post Leaders and RVPs.
- Questions? Comments? Suggestions? Need Help? Contact Natasha at nroch@same.org

Post Roster Downloads

- Full Member List
- New Members List
- Inactive Members List
- Company and Agency List
- Inactive Company and Agency List
- Student Member List
- Members who still belong to SAME but have left your Post
- Members who have Dropped their SAME Membership
- **NEW!** Full Member EMAIL ONLY List**This list contains people who have agreed to receive Post-related email messages and complies with GDPR.



A variety of lists for a variety of purposes!

Member Dashboard

Due to new privacy regulations, please complete this [Consent Form](#)
 If you live in Europe, completion is required in order for SAME to continue sending you correspondence.

My Account

- [Update My Username/Password](#)
- [My Contact Information](#)
- [My Demographic Information](#)
- [My Educational Information](#)
- [Upload Profile Picture](#)
- [Make a Donation](#)
- [View my Transaction History](#)

Directories

- [Individual Member Directory](#)
- [Company Member Directory](#)
- [Community of Interest \(COI\) Directory](#)
- [Post Directory](#)

Job Center

Post Memberships

- [My Post Memberships](#)

Communities of Interest

- [Join a Community of Interest](#)
- [My Communities of Interest](#)
- [My Community Rosters - Available to Committee Chairs ONLY](#)
- [Join the Virtual Student Chapter](#)

Volunteer Opportunities

- [Post a Volunteer Opportunity currently available at your Post or Committee](#)
- [View the current Volunteer Opportunity List](#)

Post Leaders

- [Only available to Post Leaders](#)
- [Post Rosters](#)
- [Post Centennial Starter Kit Request](#)

SAME Member Search

Last Name

First Name

Email

Organization

City

State

Zip

Country

Primary Job Responsibility

Certifications and Registrations

Fellows Only

Sort By

The use of this and other directories and membership information shall be used only as a means to contact fellow professionals individually and may not, in whole or in part, be reproduced, copied, disseminated, added into any type of database, or used for mass marketing purposes.

[SEARCH](#) [RESET](#)

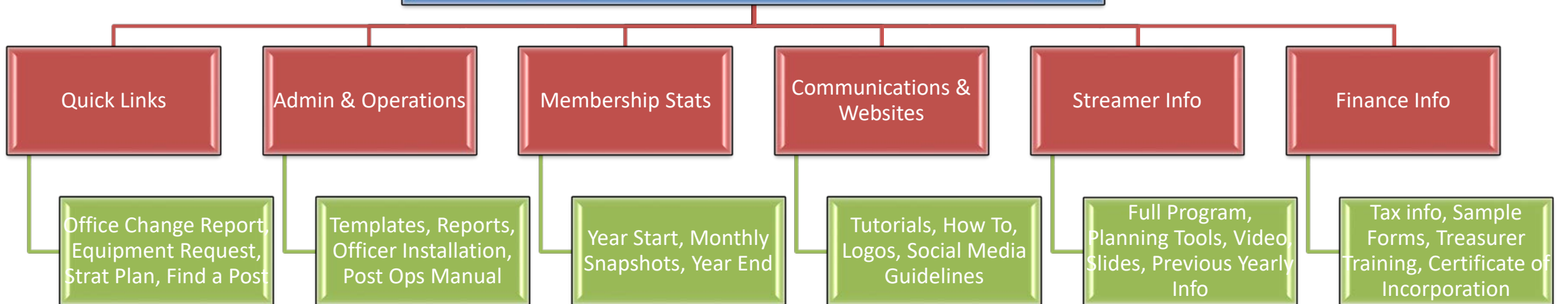
Streamers

- Help You Plan a Successful Year!
 - One activity from Industry
Government Engagement
 - Any combination of activities that
make your Post *uniquely relevant*
 - “You do You”



Post Resource Center

The PRC is your Best Friend as a Post Leader



Other Resources

Document Exchange

- Best Practices
- Templates
- Videos
- Membership Marketing Tools
- Sample/Examples

Academy of Fellows

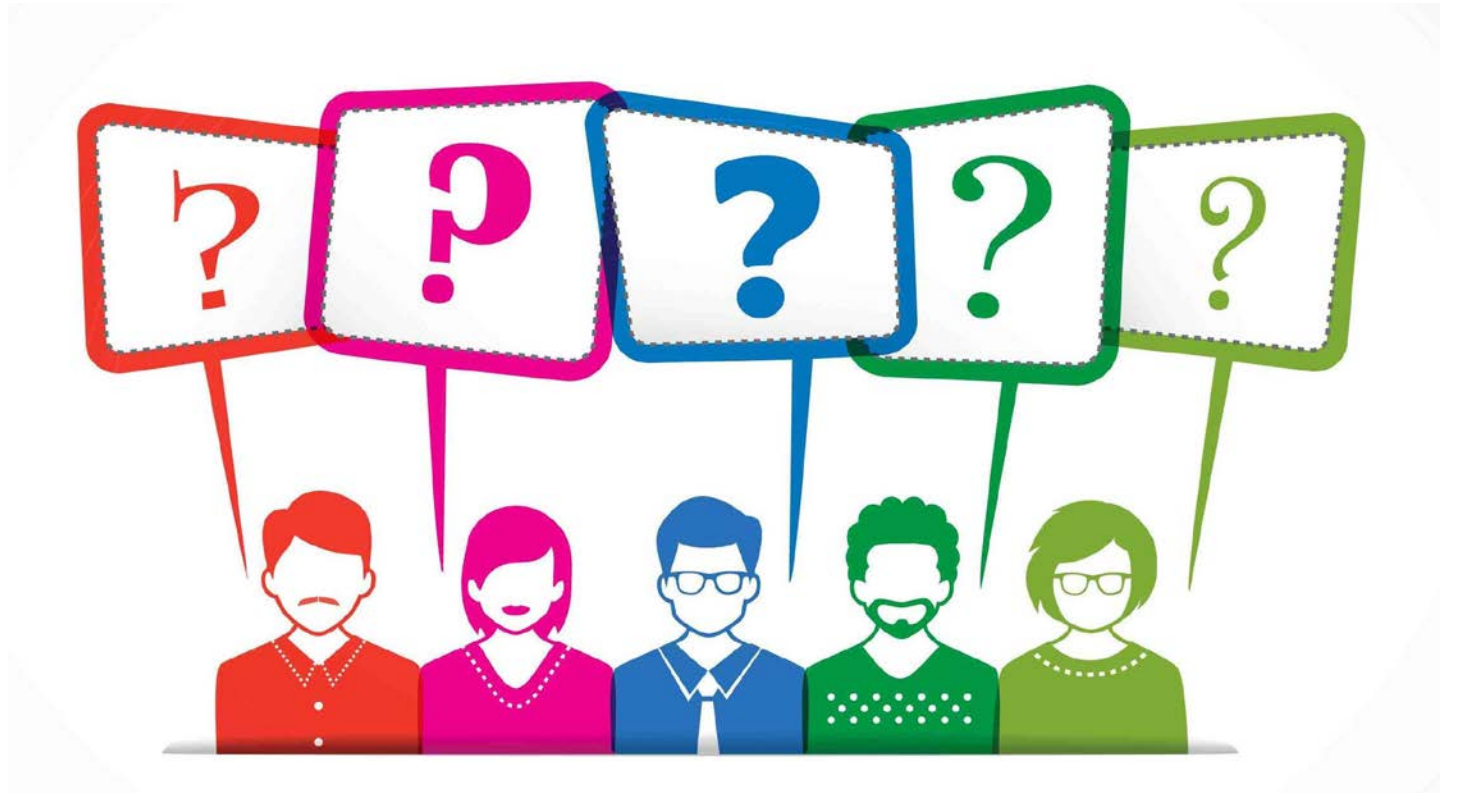
- Deep Pool of Experience
- Mentoring
- Leader Development

Strategic Partnerships

- Event Partners
- Technical Expertise
- Membership Growth

Time for Your Questions!

Submit them via the Q&A tab!



Join us back online tomorrow at
2PM ET for our next session:

*In-person Events in Today's
World*

Thanks to our sponsors:

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