



Pacific Southwest

Minority Supplier
Development Council

Serving Arizona and San Diego Metro

2020 SAME SAN DIEGO POST SMALL BUSINESS FORUM

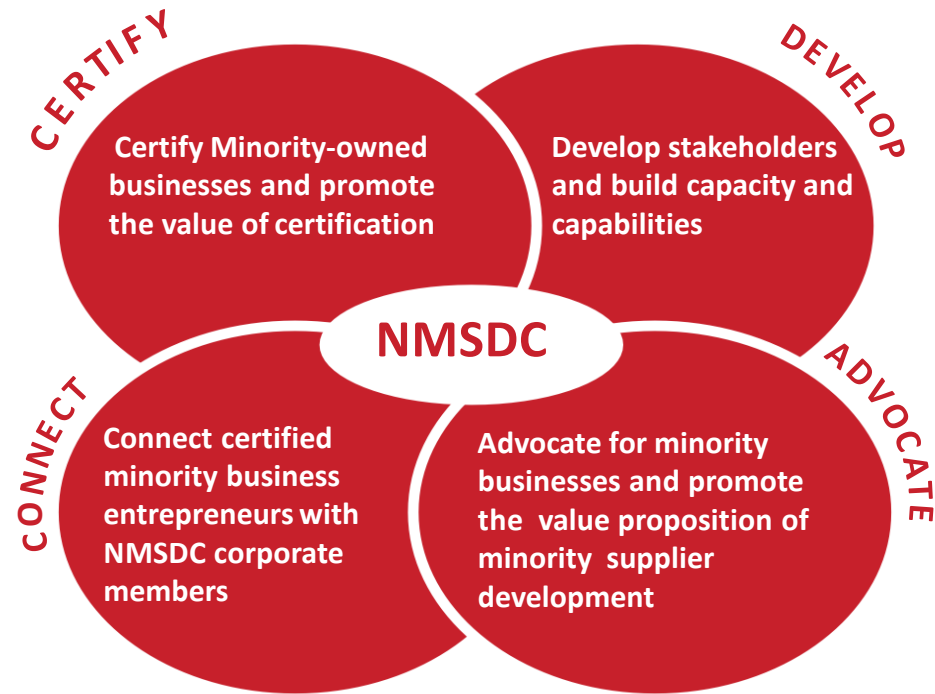
PATRICIA CRENSHAW, PRESIDENT & CEO

WHO WE ARE

- Established in 1993
- A 501(c)(3) non-profit organization
- Represent certified MBEs with annual revenue from \$10,000 - \$1.05 billion in Arizona and the San Diego metropolitan area
- Members are corporations committed to supplier diversity



OUR FOCUS



BOARD OF DIRECTORS



Board Chair
Patricia "Patti" Pyle
SRP



Elizabeth "Liz" Camacho
MBEIC Co-Chair
Scotts Business Group



Chi Pak
T-Mobile



Brennon Carlson
Treasurer
ASU



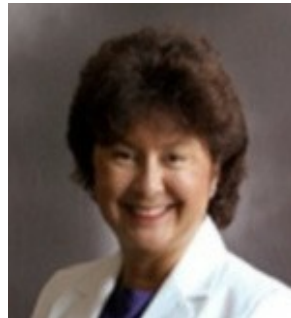
Summer Fausette
Comerica Bank



Beverly Scott
Medtronic Microcenter



Jo Anne Arvizu
Raytheon Technologies



Vera Howell
Turner Construction



Geoffrey Thompson
UPS



MINORITY BUSINESS ENTERPRISE INPUT COMMITTEE (MBEIC)



Liz Camacho
Co-Chair/
Board Representative
Scott Business Group



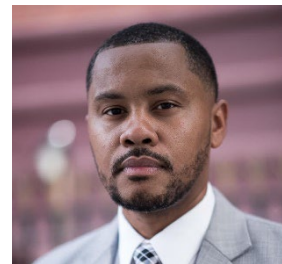
William Randall
Co-Chair
(San Diego)
Boateng Logistics



Jon Alben
ACTIVATE, INC



Eric Humphrey
EH Group

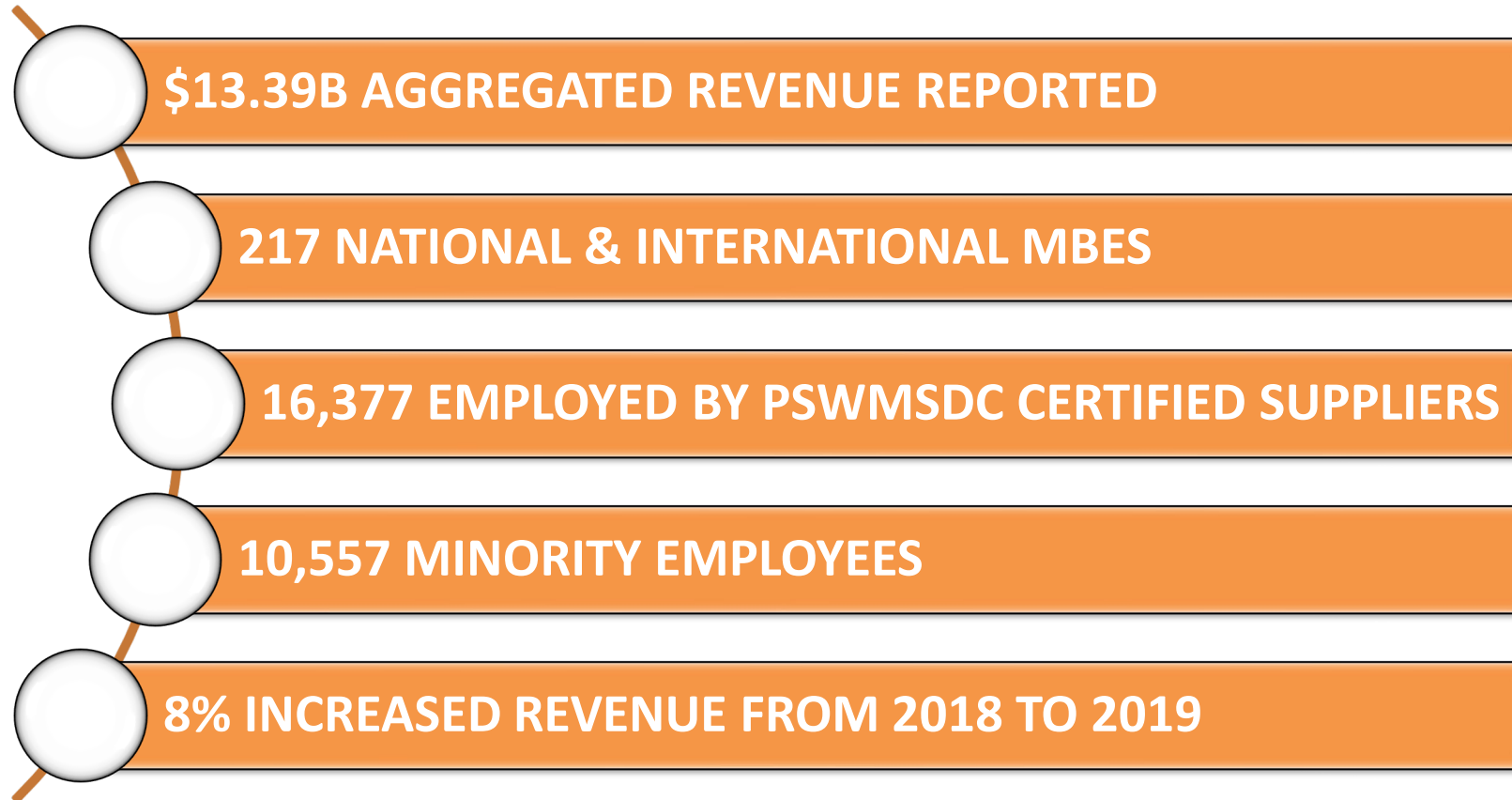


Jerry McPherson
The Mathias Group

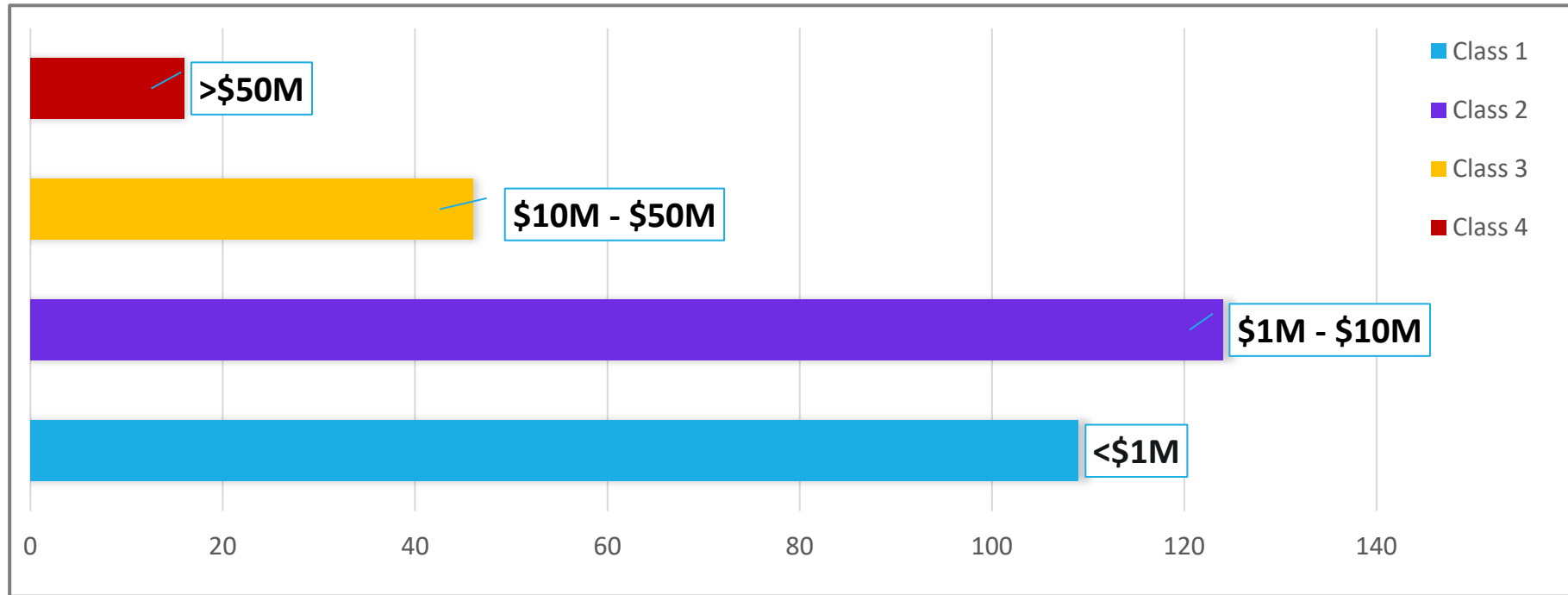


Jim Thomas
All About Blind Cleaning

CERTIFIED MBEs ECONOMIC IMPACT



MBEs BY REVENUE CATEGORY



ABOUT CERTIFICATION

What is an MBE?

- Minority Business Enterprise (MBE) is an American designation for businesses which are at least 51% owned, operated and controlled daily by an individual who is at least 25% Asian, Black, Hispanic or Native America who are U.S. Citizens

Additional Criteria

- Minority eligibility is established via a combination of screenings, interviews and site visits
- Ownership, in the case of a publicly-owned business, means that at least 51% of the stock is owned by one or more minority group members
- Must be a for profit enterprise and physically located in the U.S. or its territories
- Management and daily operations must be exercised by the minority ownership member(s)
- See our website at www.pswmsdc.org for more information



PSWMSDC OFFERINGS

- Matchmaking Sessions
- Buyer Breaking Barriers
- Leadership Academy
- Ongoing Education/Training Workshops
- Business Relationships
- Monthly MBE Orientations
- Doing Business **with**
- And many more opportunities to grow your business!

SIGNATURE EVENTS

- New Year's Reception: January 2021
- Annual Golf Tournament: April 2020
- Procurement Conference with Matchmakers: June
- Supplier Diversity Leadership Awards Gala: June
- Supplier Diversity Business Summit: July

CONTACT INFORMATION

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Phoenix, AZ 85041

San Diego:

2508 Historic Decatur Road, Suite 240
San Diego, CA 92106





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**NEW PLANS.
FRESH START.
NEW OPPORTUNITIES.**

Thank You

