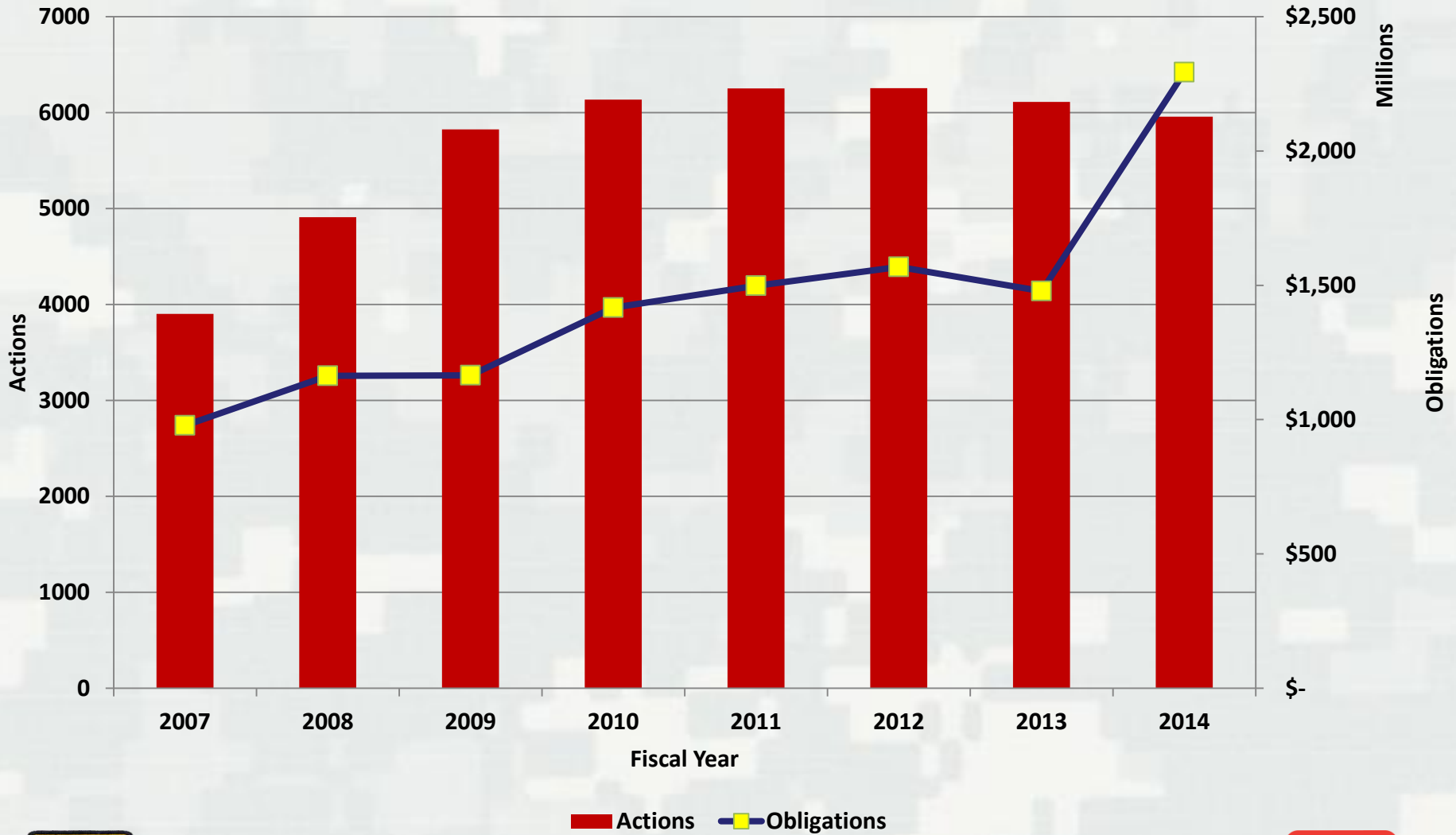


# U.S. Army Engineering and Support Center, Huntsville

LTC Kendall Bergmann  
Deputy Commander  
May 6, 2015



# Awards History



# Huntsville Center's Small Business Programs FY 15 Achievements

| CATEGORIES                           | \$ OBLIGATIONS | % OBLIGATIONS      |               | # ACTIONS | % ACTIONS  |
|--------------------------------------|----------------|--------------------|---------------|-----------|------------|
|                                      | \$307,424,964  | GOALS              | 100%          | 1,745     |            |
| <b>SB</b>                            | \$110,970,090  | 36%                | <b>36.10%</b> | 756       | <b>43%</b> |
| <b>SDB</b>                           | \$37,050,109   | 13%                | <b>12.05%</b> | 258       | <b>15%</b> |
| <b>WOSB</b>                          | \$9,284,469    | 5%                 | <b>3.02%</b>  | 102       | <b>6%</b>  |
| <b>HUBZone</b>                       | \$9,858,151    | 4%                 | <b>3.21%</b>  | 64        | <b>4%</b>  |
| <b>SDVOSB</b>                        | \$8,312,189    | 2.5%               | <b>2.70%</b>  | 105       | <b>6%</b>  |
| <b>VOSB</b>                          | \$16,107,310   |                    | <b>5.24%</b>  | 182       | <b>10%</b> |
| <b>LG BUSINESS</b>                   | \$196,454,874  |                    | <b>63.90%</b> | 989       | <b>57%</b> |
| <b>HBCU/MI</b>                       | \$0            | <b>*2.5%</b>       | <b>0%</b>     |           |            |
| <b>EDUCATIONAL<br/>(NON-HBCU/MI)</b> | \$0            | *Aspirational Goal |               |           |            |

USACE Goals

SB – 41.5%  
SDB – 19%  
WOSB – 7%  
HZ – 11%  
SDVOSB – 4.5%  
HBCU/MI – 5%

As of: 6 April 2015  
Source: FPDS



# Ordnance and Explosives Programs

- Military Munitions Design Center and Remedial Action Team
  - ▶ Ordnance investigations, remedial designs, and clearances of FUDS, range support actions and construction sites.
- Chemical Warfare Design Center
  - ▶ Support to DA, DOD, State Department, and DTRA worldwide
  - ▶ Investigation and remediation of chemical munitions



Spring Valley Formerly Used Defense Site (FUDS) near Washington D.C.



- \$2 billion Worldwide Remediation Services Contract



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# Ordnance and Explosives Programs

- International Operations

- ▶ Afghanistan - Landmine and range clearance, environmental support, Task Force Power
- ▶ Poland – MDA support
- ▶ Korea – Landmine clearance, Story Training Area



Mine clearance in Afghanistan

| Contract Type  | Value  | RFP Release Date |
|--|--------|------------------|
| International Remediation and Environmental Services | \$950M | Q1FY16           |
| A/E Services Missile Defense Agency's Homeland       | \$70M  | Q3FY15           |



# Medical Programs

- **Medical Facilities CX** is responsible for design acquisition strategy, design development and technical oversight during design and construction medical aspects projects.



Design concept of Weed ACH, Fort Irwin, California.



# Medical Programs

- **Medical Support Team** provides Army MEDCOM support
  - ▶ **Medical Repair and Renewal (MRR) Program:** Design, repair, replacement, renovation, sustainment, restoration and modernization
  - ▶ **Integrated Medical Furniture (IMF):** Provides systems furniture worldwide for Army MEDCOM
  - ▶ **Operations and Maintenance Engineering Enhancement (OMEE):** Contract services to operate facility infrastructure and maintain building systems
  - ▶ **Initial Outfitting and Transition (IO&T):** Takes facility from construction complete to functional Soldier ready

| Contract Type                           | Value  | RFP Release Date |
|---|--------|------------------|
| Medical Repair and Renewal Design/Build | \$990M | Q4FY15           |
| Fort Bliss Replacement Hospital         | \$240M | Q3FY15           |
| Integrated Medical Furniture BPA II     | \$200M | Q1FY16           |



# Installation Support Programs

- USACE Installation Support CX: Huntsville Center executes assigned ACSIM and IMCOM programs in partnership with Districts, DPWs and IMCOM.
  - ▶ **Facilities Repair and Renewal:** Fast track, efficient method for design/build renovations for all federal agencies.
  - ▶ **Energy Execution Program:** Assists Army installations and government agencies in reducing fixed installation costs by reducing energy consumption and achieving energy efficiency savings with the goal of complying with the Net Zero Energy Initiative as outlined by the Assistant Secretary of the Army for Installations, Energy & Environment.





# Installation Support Programs

- ▶ **Facilities Reduction Program:** Eliminates excess facilities.
- ▶ **Army Centralized Furnishings Program:** Provides program management for ACSIM/IMCOM MILCON, and SRM administrative and barracks furniture.
- ▶ **Access Control Points:** Upgrade installation gates security equipment and facilities to meet new standards and assure consistency Army wide.
- ▶ **Special Projects:** Provides the right tools and resources to meet customers' special requirements. This program is an incubator for potential new programs, as well as a resource that either knows or tracks down the experts within the U.S. Army Corps of Engineers or Department of Defense for any given task.



# Installation Support Programs

- ▶ **Information Technology Services:** Provides project management and acquisition support to the Army and other federal agencies in the procurement of Information Technology Technical Services, hardware and software commodities.



| Contract Type                            | Value | RFP Release Date |
|--|-------|------------------|
| ACE-IT Radio Systems and Services (ARSS) | \$44M | TBD              |

- ▶ **DLA Fuels:** Provide maintenance, inspections, repairs and emergency response actions for Defense Logistics Agency capitalized petroleum facilities on military installations worldwide, in compliance with federal, state and local code, criteria and regulations. Also supports maintenance, inspections, repairs, emergency response actions and minor construction of federally funded petroleum facilities and military installations under the jurisdiction of DLA and other DOD) and federal activities worldwide.



# Installation Support Programs - Energy

- **Utility Monitoring and Control Systems (UMCS) CX:** Reviews all design and procurement packages; provides technical assistance, criteria, guidance and training; and executes projects for DOD and other federal agencies.
- **Army Central Metering:** Installing 13,000 meters and global meter data management system to track, record and report energy consumption.
- **Energy Engineering Analysis Program (EEAP):** Analyzes energy use at installations and provides options for savings.



The Brigade Combat Team Dining Facility at Fort Bliss, Texas, is powered by solar panels.



# Installation Support Programs - Energy

- **Energy Conservation Investment Program (ECIP):** Designed to complete a thorough project DD Form 1391 review and verification process.
- **Energy Savings Performance Contracting (ESPC):** Contractor provides capital and expertise to make infrastructure energy improvements to significantly reduce energy utilization and cost.
- **Commercial Utility Program (CUP):** CUP helps the Army purchase reliable utility services at the best rates and helps garrisons resell their utilities to tenant activities.
- **Resource Efficiency Manager (REM):** REM Program increases installation energy program effectiveness by identifying programs and practices to reduce energy and water costs through a contracted subject matter expert.



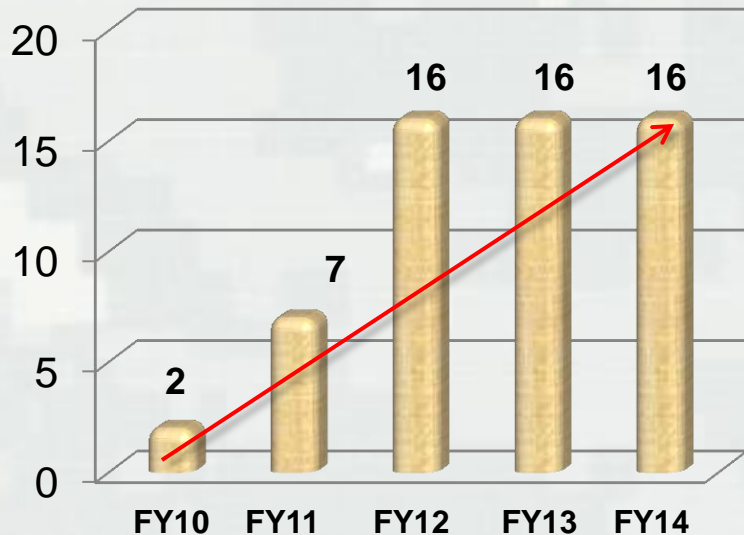
# Installation Support Programs - Energy

- **Utility Energy Service Contract (UESC):** Negotiates contracts with local electric, gas and water utility companies that enable the utility companies to provide federal agency customers with comprehensive energy and water efficiency improvements and demand reduction services.
- **Power Purchase Agreement Program (PPA):** Uniquely postured as an organization with the capability to deliver.
- **Supporting Office of Energy Initiatives (OEI)**
  - ▶ **\$7B PPA Multiple Award Task Order Contract (MATOC)**
    - 94 contracts in four technologies awarded
  - ▶ **Standalone PPA – Fort Bliss 20MW Solar PV**
  - ▶ **Standalone PPA – Redstone Arsenal 25+MW Waste to Energy (WTE) / 15MW PV**
  - ▶ **Can execute PPA projects on smaller (<10MW) as well**

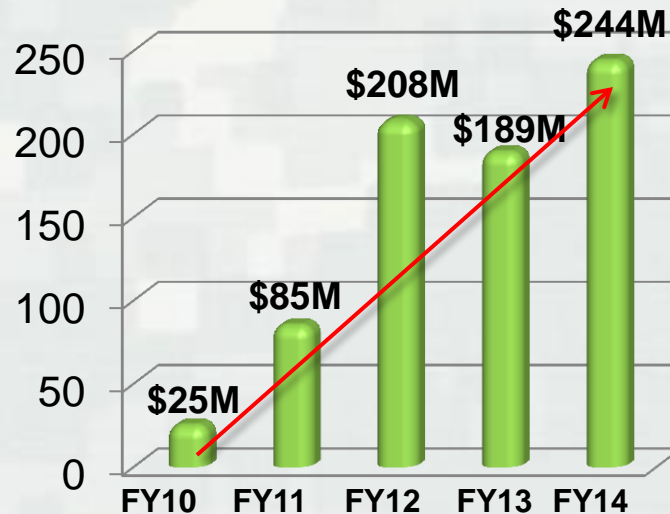


# ESPC Program Statistics

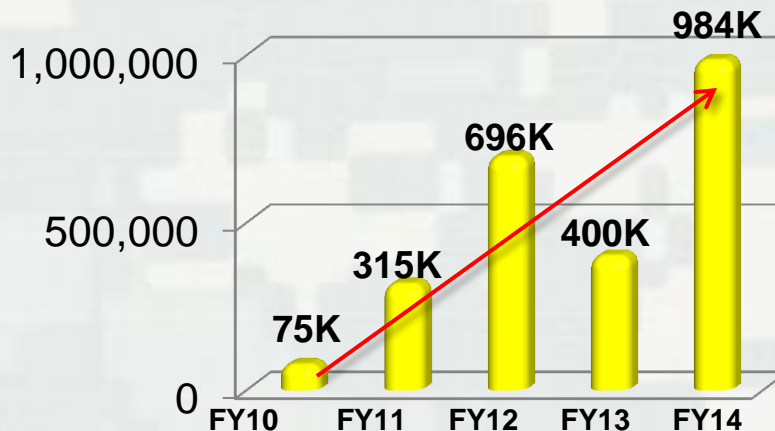
## HNC Awards



## 3<sup>rd</sup> Party Capital Investment



## Annual MMBTU Savings



# Installation Support Programs

- **Electronic Security Systems (ESS) CX:** Responsible for reviewing all design and test submittals for Army ESS. Also provides technical, engineering, acquisition, and fielding support to all federal agencies.



Security upgrades at the Kennedy Center

| Contract Type                   | Value  | RFP Release Date |
|---------------------------------|--------|------------------|
| Electronic Security Systems     | \$450M | Q3 FY15          |
| Siemens Government Technologies | \$200M | Q3 FY15          |

- **Range and Training Land Programs (RTLTP) CX:** Responsible for reviewing designs, conducting construction inspections and ensuring Army standards are met. Provides planning, MILCON programming and development of standard designs for Army automated ranges, and DD1391 preparation and validation.



# Proposed Contracts

| Program               | Contract Type                           | Value  | RFP Release Date |
|-----------------------|---|--------|------------------|
| Electronic Technology | Electronic Security Systems             | \$450M | Q3FY15           |
|                       | Siemens Government Technologies         | \$200M | Q3FY15           |
| Medical               | Medical Repair and Renewal Design/Build | \$990M | Q4FY15           |
|                       | Ft. Bliss Replacement Hospital          | \$240M | Q3FY15           |
|                       | IMF BPA II                              | \$200M | Q1FY16           |



This information updated 2-APR-2015, and is subject to change. Distribution A, Approved for Public Release  
For the most up-to-date information visit the Federal Business Opportunities Web site at [www.fbo.gov](http://www.fbo.gov).  
For more information contact Contracting (256-895-1110) or the Small Business Office (256-895-1385).



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# Proposed Contracts

| Program               | Contract Type  | Value  | RFP Release Date |
|-----------------------|--|--------|------------------|
| Ordnance & Explosives | International Remediation and Environmental Services | \$950M | Q1 FY16          |
|                       | A/E Services Missile Defense Agency's Homeland       | \$70M  | Q3FY15           |
| Facilities            | ACE-IT Radio Systems and Services (ARSS)             | \$44M  | TBD              |



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# Pending Awards (RFP/Solicitation Complete)

| <b>Contract Type</b>  | <b>Value</b> | <b>Projected Award Date</b> |
|---|--------------|-----------------------------|
| Resource Efficiency Manager (REM)                             | \$40M        | Q4 FY15                     |
| Energy Savings Performance Contract                           | \$1.5B       | Q3 FY15                     |
| Facilities Repair and Renewal D/B                             | \$490M       | Q3 FY15                     |
| Facilities Reduction – Pacific                                | \$48M        | Q3FY15                      |
| Facilities Reduction – Mid West                               | \$48M        | Q3 FY15                     |
| Initial Outfitting and Transition Unrestricted                | \$495M       | Q4 FY15                     |
| A/E Interior Design   | \$9M         | Q3 FY15                     |
| Technical & Programmatic Support Services                     | \$150M       | Q3 FY15                     |
| Multiple Environment Government Acquisition (MEGA)<br>(Omaha) | \$400M       | Q1FY16                      |
| IT Hardware Catalog Management Services (CHESS)               | \$46M        | Q3FY15                      |
| HITS Un-Restricted  | \$600M       | Q3FY15                      |
| FCBH Technical Support Services                               | \$55M        | Q1FY16                      |



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# Doing Business with the Huntsville Center, Corps of Engineers

## Helpful Websites

1. Huntsville Center, Corps of Engineers [www.hnc.usace.army.mil](http://www.hnc.usace.army.mil)
2. Is your business “small”? [www.naics.com](http://www.naics.com)
3. Market research to locate opportunities [www.fbo.gov](http://www.fbo.gov)
4. Procurement Technical Assistance Centers <http://www.dla.mil/SmallBusiness/Pages/default.aspx>
5. Market research and registration <https://www.sam.gov/portal/SAM/#1>
6. Opportunities as a subcontractor <http://web.sba.gov/subnet>
7. Army resources [www.sellingtoarmy.info](http://www.sellingtoarmy.info)
8. A guide to winning federal contracts [www.sba.gov/training](http://www.sba.gov/training)
9. Opening doors to federal contracting opportunities [www.sba.gov/openingdoors](http://www.sba.gov/openingdoors)
10. Assistance in obtaining federal contracts <http://www.osdbu.gov>



# Questions?

[www.hnc.usace.army.mil](http://www.hnc.usace.army.mil)

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