

# U.S. Army Corps of Engineers Multiple Environmental Government Acquisition “MEGA”

An Acquisition Strategy for NWD, SWD, and SPD

SAME Omaha Post  
Industry Day

3 May 2011



®

US Army Corps of Engineers  
**BUILDING STRONG**®



# Purpose

To present the U. S. Army Corps of Engineers,  
Northwestern

Southwestern

South Pacific Divisions'

\$7.07M Acquisition Strategy

Multiple Environmental Government Acquisition

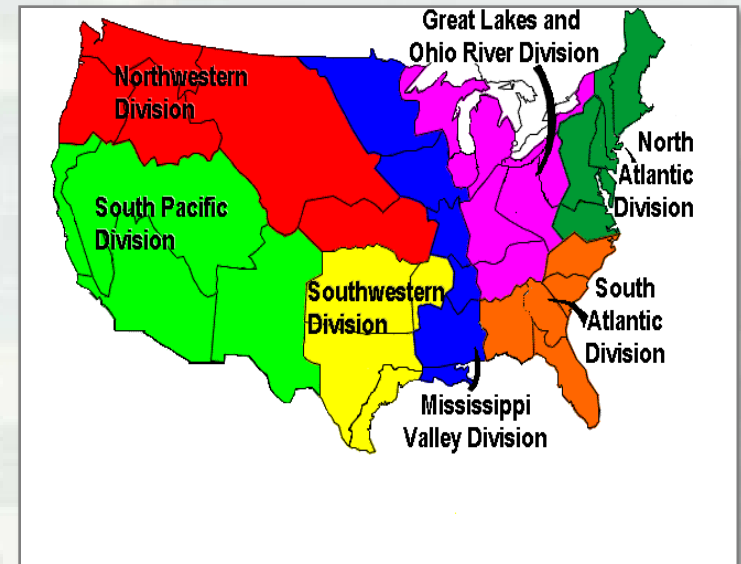
## MEGA

to potentially interested contractors.



# MEGA Participants

- The 3 USACE Divisions involved in the MEGA are:
  - ▶ Northwestern Division (NWD)
    - Omaha
    - Kansas City
    - Seattle
  - ▶ Southwestern Division (SWD)
    - Tulsa
    - Fort Worth
  - ▶ South Pacific Division (SPD)
    - Sacramento
    - Albuquerque
    - Los Angeles





**Strategy  
Approved  
OSD**

**27 MAR 2011**



# MEGA Specifications

- Total \$7.07B
- 5 Year strategy – Based on approval of MEGA Acquisition Plan
- 95 MATOC pools
- 10 Brooks Act A-E pools
- Most pools will have 5 Contractors
- Contracts 3 year base plus 2 year option

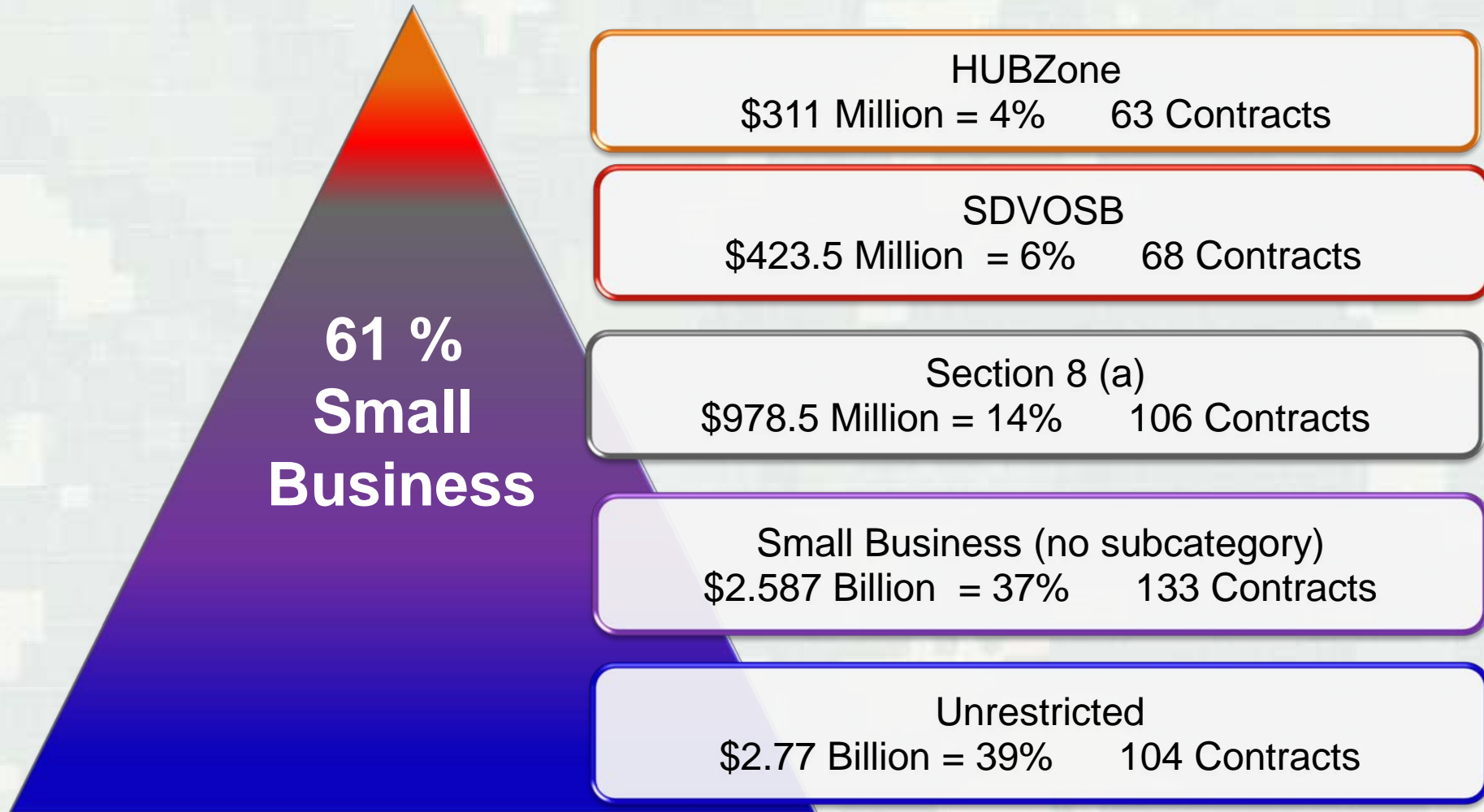


# Approved MEGA Strategy

- ▶ Environmental Remediation Services – 562910
  - Nationwide \$2B
  - NWD, SPD, SWD Regional \$2B
- ▶ Military Munitions Response Program
  - NWD Regional \$750M
- ▶ Pre-Placed Remedial Action Contracts
  - NWD Regional \$1.5B
- ▶ A-E Services – NAICS 541330
  - NWD Regional \$ 320M
- ▶ Environmental Consulting Services - 541620
  - NWD, SPD, SWD Regional \$500M



# Unprecedented Support of Small Business



**61 %  
Small  
Business**

**MEGA \$7.07 Billion**



# THE MEGA

## What's in it for me?

MEGA Strategy when fully executed:

- ▶ 95 MATOCs Pools
  - 447 Contracts within the 95 MATOC pools
- ▶ 27 Brooks-Act A-E contracts

***A Total of 474 Contracts may be Awarded***





# Nationwide ERS Contracts

8(a)

Total \$300M

- 2 - \$35M MATOCs without MMRP
- 2 - \$40M MATOCs with MMRP
- 3 - \$50M MATOCs, MMRP requirement TBD

Small

Total \$900M

- 2 - \$250M MATOCs with MMRP
- 2 - \$200M MATOCs with MMRP

Unrestricted

Total \$800M

- 1 - \$400M MATOC with MMRP
- 1 - \$400M MATOC with MMRP

**Summary: \$2B - 13 MATOC Pools - 65 Contracts**



# Regional MMRP Contracts

SDVOSB  
Total \$112.5 M

- 1 - \$112.5M MATOC

8(a)  
Total \$112.5 M

- 1 - \$112.5M MATOC

Small  
Total \$150 M

- 1 - \$150M MATOC

Unrestricted  
Total \$375M

- 1 - \$375M MATOC

**Summary: \$750M - 4 MATOC Pools – 20 Contracts**



# Regional ERS Contracts

SDVOSB  
Total \$200 M

- 4 - \$30M MATOC NWD
- 2 - \$15M MATOC SWD
- 2 - \$25M MATOC SPD

HUBZone  
Total \$200 M

- 4 - \$30M MATOC NWD
- 2 - \$15M MATOC SWD
- 2 - \$25M MATOC SPD

8(a)  
Total \$200 M

- 4 - \$30M MATOC NWD
- 2 - \$15M MATOC SWD
- 2 - \$25M MATOC SPD

Small  
Total \$600 M

- 6 - \$60M MATOC NWD
- 2 - \$45M MATOC SWD
- 2 - \$75M MATOC SPD

Unrestricted  
Total \$800 M

- 4 - \$120M MATOC NWD
- 2 - \$60M MATOC SWD
- 4 - \$50M MATOC SPD



Summary: \$2B - 44 MATOC Pools - 220 Contracts

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# Regional PRAC Contracts

SDVOSB  
Total \$45 M

- 2 - \$22.5M MATOCs

HUBZone  
Total \$45 M

- 2 - \$22.5 M MATOCs

8(a)  
Total \$150 M

- 2 - \$75 M MATOCs

Small  
Total \$705 M

- 8 - \$88.125M MATOCs

Unrestricted  
Total \$555 M

- 6 - \$92.5M MATOCs



Summary: \$1.5B - 20 MATOC Pools<sup>12</sup> 100 Contracts

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# Regional Brooks Act A-E - 541330

## Small Business Size Standard is \$4.5M

SDVOSB  
Total \$16 M

- \$10M shared between 2 contractors
- \$6M shared between 2 contractors

HUBZone  
Total \$16 M

- \$10M shared between 2 contractors
- \$6M shared between 2 contractors

8(a)  
Total \$16 M

- \$10M shared between 2 contractors
- \$6M shared between 2 contractors

Small  
Total \$32 M

- \$20M shared between 3 contractors
- \$12M shared between 3 contractors

Unrestricted  
Total \$240 M

- \$150M shared between 5 contractors
- \$90M shared between 4 contractors



Summary: \$320M – 27 Contracts

# Business Arrangements 541620

## Regional Environmental Consulting

SDVOSB  
Total \$ 50 M

- 1- \$30M MATOC NWD
- 1 - \$7.5M MATOC SWD
- 1 - \$12.5M MATOC SPD

HUBZone  
Total \$50 M

- 1 - \$30 M MATOC NWD
- 1 - \$7.5M MATOC SWD
- 1 - \$12.5M MATOC SPD

8(a)  
Total \$200 M

- 2 - \$60M MATOC NWD
- 1 - \$30M MATOC SWD
- 1 - \$50M MATOC SPD

Small  
Total \$200 M

- 2 - \$60M MATOC NWD
- 1 - \$30M MATOC SWD
- 1 - \$50M MATOC SPD



Summary: \$500M - 14 MATOC Pools<sup>14</sup>

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# Solicitations

- All MEGA Request for Proposals (RFP) will be posted at FedBizOpps
- Most solicitations will have 45 days to respond to RFP
- W9128F-11-R-0002 SB ERS
- Respond to requirements of the RFP
- Updated Chemistry/Geology



# Anticipated Solicitations FY11

- SB ERS Nationwide w/ MMRP, \$250M
  - ▶ W9128F-11-R-0002
  - ▶ ASFI Posting to FedBizOpps – May
  - ▶ Issue RFP - June timeframe
  - ▶ Proposals due 45 days later
  
- Kansas City – Regional ERS





# Anticipated Solicitations FY12

- NWD Regional
  - ▶ SB Environmental Consulting, \$60M
  - ▶ 8(a) Environmental Consulting, \$60M
  - ▶ SB MMRP, \$150M (may move to FY11)
  - ▶ SB ERS NWD Regional w/o MMRP, \$60M
- 8(a) ERS Nationwide w/o MMRP, \$35M
- Unrestricted ERS Nationwide, \$400M
- SPD still to be determined
- SWD still to be determined



# CONTRACTING 101

A+

MEGA Strategy - 5 Years

MATOC Contract (3 + 2)

Task Order



PERIOD OF  
PERFORMRANCE

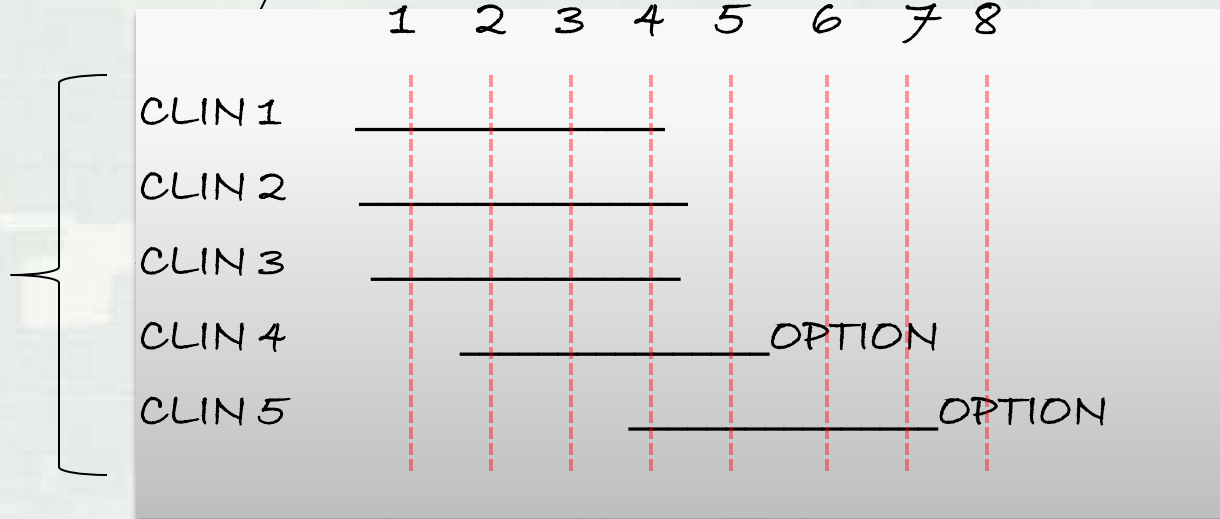


# CONTRACTING 101 - Funding

Task Order

A+

Most  
Funding  
is 5 years  
- Expiring  
Funds be  
billed NLT  
June



PERIOD OF  
PERFORMRANCE ←



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