

Multiple Environmental Government Acquisition – The MEGA

Obtaining Contract Capacity for NWD, SWD, and SPD

Acquisition Strategy Update

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SAME Industry Day

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MEGA Misconceptions

One MATOC Vehicle
Full and Open
For Nationwide Use



One MATOC Vehicle
Small Business
For Nationwide Use



Who? The MEGA Participants

- Northwestern Division (NWD)
 - ▶ Omaha District
 - ▶ Kansas City District
 - ▶ Seattle District
- Southwestern Division (SWD)
 - ▶ Tulsa District
 - ▶ Fort Worth District
- South Pacific Division (SPD)
 - ▶ Sacramento District
 - ▶ Los Angeles District
 - ▶ Albuquerque District



- All Divisions report to PARC – Dallas



What is the MEGA?

- Strategy vision to meet the future environmental contracting needs of NWD, SPD, and SWD
- Includes suites of MATOC contracts
 - ▶ Nationwide Environmental Remediation Services (ERS)
 - ▶ Regional ERS
 - ▶ Regional MMRP
 - ▶ Regional environmental consulting
 - ▶ Regional Brooks Act A-E services
- Multi-billion dollar Acquisition Strategy
- Significant small business opportunities



When?

The Acquisition Strategy Approval Process

- \$100k to \$10M District Commander
- \$10M to \$250M PARC – Principal Assistant Responsible for Contracting
- \$250M to \$500M Headquarters Army
 - Approval time 45 days
- \$500M or More DASA(P) – Deputy Assistant Secretary of the Army for Procurement
 - Approval time 60 days
- \$1B or More DPAP – Defense Procurement and Acquisition Policy
 - Approval time 75-105 days



How was the MEGA Developed?

- Evaluation of historical and future workload
- Evaluation of past / current contracts
- Market Research
 - ▶ Survey Monkey – 160 firms responded
 - ▶ Industry Day – Jan. 11, 2010
- Coordination with all 8 District offices



The MEGA Parking Lot



Each car represents one contract....

Opportunities for SDVOSB, HUBZone, Section 8(a), Small Business and Unrestricted



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The Acquisition Strategy has not been approved by HQ USACE, DASA-P or DPAP



Nationwide Contracts

- Awarded as MATOC pools
- Capacity Shared with other MEGA Districts
- Omaha lead with participation from other Districts



Regional ERS Contracts



- Contracted at Division/District level
- MATOC pools



Regional MMRP Contracts



- Omaha District will award
- MATOC pools



Regional Brooks Act A-E

- Kansas City District Contracting Lead
- Follows the Brooks Act procedures



REGIONAL PRAC

- Pre-Placed Remedial Action
- MATOC pools
- Kansas City District lead



REGIONAL Environmental Consulting Services



- Contracted at the Division / District level
- MATOC pools



“Cars” will be ordered as needed

- Proposed Acquisition Strategy / Plan has a five-year life
- Individual contracts have a 3-year base and a 2-year option



Request for Proposals will be staggered throughout the 5 year period as needed to meet program demand



Additional Information

Following the approval of the Acquisition Plan, there will be an Pre-Solicitation Conference that will layout the full approved strategy

The 8 Districts involved in the MEGA may continue to utilize set-asides as appropriate. These can be outside of the approved Acquisition Strategy / Plan.



Following Approval

- Following Approval of the Acquisition Strategy, the “to-do” list includes:
 - ▶ Acquisition Plan
 - ▶ Pre-Solicitation Conference
 - ▶ Preparation of Solicitations & Source Selection Plans
 - ▶ Peer Review
 - ▶ FedBizOps announcement



Request for Proposals

- Depending on the Strategy and Plan approval process
- ▶ Possible first RFP issued in late 1st or early 2nd Qtr FY 11



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Questions?

