



Mentor Protégé Agreements

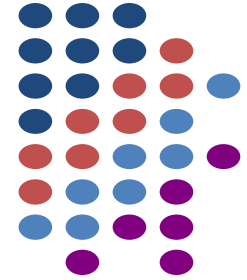
Presented by

Donna J. Warren

27 June 2019 - Wilmington, NC

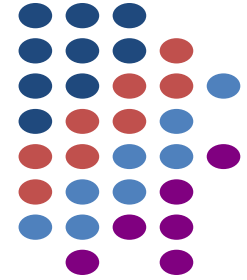
North Carolina - Procurement Technical Assistance Center
(PTAC)

History...



- Small Business Jobs Act of 2010 and National Defense Authorization Act of 2013 authorized Small Business Administration (SBA) to establish a Mentor Protégé Program for all small business concerns expansion beyond 8(a).
- The All Small Mentor Protégé Program (ASMPP)
- Identical to the 8(a) mentor protégé program where possible
- Final Rule published July 25, 2016 with effective date of August 24, 2016

Opportunity...

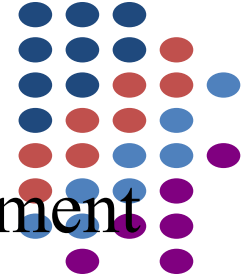


Mentor Protégé Programs are “agreements” in place to allow large/small businesses to Mentor the Protégé for development. The Program allows for you and your Protégé to gain invaluable experience. The Mentor and the Protégé are allowed to bid on government contracts as small, a win win for both.



Define...

- Mentor Definition
 - For profit business concern of any size
 - Good financial condition
 - Good character
 - Must provide defined business development assistance
- Protégé Definition
 - Small for its primary NAICS
 - Demonstrate in writing how the assistance received from MPP will advance business objectives



What...

- Both must be registered in the System for Award Management (SAM)
- North American Industry Classification System (NAICS) Code
- Both must complete the SBA online SBA Tutorial [SBA's online All Small Tutorial](#)
- A Business Plan
- Create and agree to a Mentor Protégé Agreement
- Apply certify.SBA.gov

Benefits...

- Mentor and the small business Protégé can create a JV together and still be considered “small” for government contracting
- Mentor can have up to 40% equity interest in the protégé
- Mentor Protégé JV can bid on much larger projects and build capacity
- Assist protégé in business development and accelerate growth
- More competitive in an increasingly difficult marketplace



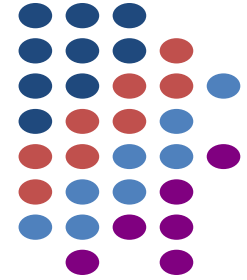
How...

- SBA

<https://www.sba.gov/federal-contracting/contracting-assistance-programs/all-small-mentor-protege-program>

- Procurement Technical Assistance Center

<http://www.sbtcdc.org/programs/ptac/>



Contact...



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Procurement Technical Assistance Center (PTAC) <http://www.nc-ptac.org>

Co-located with the Small Business & Technology Development Center
(SBTDC) at UNC- Wilmington www.sbtcdc.org

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